This is Part 5... containing sections:

15, Purchasing your Wheels

16, Pricing

How to Purchase

All of our materials are written by specialist authors, practitioners and professionals, so you can be sure of the content.

Every organisation or individual involved in the development of the publications becomes part of:
the Early Years and Childcare Publishing Partnership or the Devlopmental Resources Publishing Partnership.

We have copies of most of the materials contained within this manual in stock for 'off-the-shelf' purchase.

Simply visit one of the websites below, then follow the links to find out more information and to purchase online:

www.kmmdpublishing.com

www.developmentwheels.com

You can purchase copies online using a credit or debit card, or if you have a PayPal account you can purchase using PayPal.

'CUSTOMISED' copies with your logo on

Organisations and local authorities can also find out more about commissioning 'customised' copies of our Development Wheels or some of our other publications, by following the links to our 'customised' pages on the websites.

Note: if you do not want to purchase online, drop us an email with your requirements and we can invoice you prior to delivery Email: info@kmmd.co.uk

Purchasing options - Development Wheels™

1) Commission your own 'customised' copies of any standard sized Development Wheel™ - just let us have your logo and other details and we'll do the rest.

Customised copies are a great way of using the work we have done to 'own' your very own wheels...and they can be significantly cheaper too - contact us for details and prices

2) Purchase off-the-shelf copies of standard sized wheels from stock. See Section 16a

- Buy copies INDIVIDUALLY
- Save 5% by purchasing 'PACKS OF TEN' or save 10% on 'BOXES OF 100' *
- We now also offer a range of Development Wheel 'SETS' (containing various different wheels in a pack) at reduced rates see section 9 inside this pack for details



Purchasing options - other publications

Commission your own 'customised' copies of our booklets, toolkits and Developmentors™ or purchase copies online from stock - details and all prices are on our website.

Development Wheel Prices

Our standard sized Development Wheels™ are £6.50 each online (inc. FREE P&P) for individual copies.

The recommended retail price is currently £8 exc P&P.

- Buy copies INDIVIDUALLY for £6.50 each inc. P&P*

- Save by purchasing 'PACKS OF TEN' for £62 inc. P&P (at £6.20 each) small BOXES OF 50 for £300 or 'big BOXES OF 100' for £585 inc. delivery (£5.85 each)*

- We now also offer a range of Development Wheel 'SETS' (containing various different wheels in a pack) at reduced rates - see section 9 inside this pack for details.

* please note that the above prices relate to our standard size Development Wheels™

Development Wheel sets can offer additional savings and each set is individually priced - see Section 9 for options

Super-size Practitioner Development Wheels™ (see below)







These are £14 each or you can get the full set of all three for £35 a set plus P&P. These contain the whole of "Development Matters" on three wheels, (online price inc. delivery is £42 for a set).

Please note: As these are too big for Royal Mail they are sent by courier

'Customised' Development Wheels with your logo on

- Use them to promote your organisation
- Written and developed by professional practitioners and/or authors
- Ideal for use in children's centres, settings and the home environment. Also as a great information/training tool for practitioners/parents/carers too
- An innovative mechanism that is easy to use and 'wipe clean'
- Benefit from all the research, development and production that has been done
 these are ready to go!
- Simply commission your very own copies and save on the time and costsof producing a new publication or buy 'off-the-shelf copies online now

Customisation and Pricing:

At a time when organisations are trying to ensure every penny goes further, these products offer the chance to save on the costs associated with the development and production of an information item like this, both in terms of time and money. They were developed by early years and parenting practitioners, health professionals and authors and they are available for immediate production with your logo on.

The back of any standard sized wheel can be customised with your logo and contact details. Due to the nature of production, we recommend that a minimum of 2000 customised wheels are commissioned, in order for them to be really cost effective. They are then much cheaper than our individual 'off-the-shelf' selling price and can be below half the recommended retail price (RRP) of £8* each.

NEW - small customised orders

Should you wish to have small quantities of 'customised' wheels (perhaps to promote your children's centre or setting) we now have the capacity to do these. Clearly we cannot do such small quantities as cheap as the unit prices for larger quantities, but we have developed a reasonable pricing model for quantities as low as 100 wheels.

Please note we can do any small quantity from 100 upwards.

Alternatively use a group logo to SHARE an order with other groups in your area and save money too

Delivery/timescale notice: We will always try to meet your needs in every way we can, but 'customised wheels' can take between two and four working weeks to produce following the approval of your artwork. This is due to the complex manufacturing process, part of which is done manually to construct the wheels. In busy periods (such as Feb - April during the government financial year end) and for large quantities, production can take longer. Please therefore build in plenty of time in your schedule of needs to ensure we can meet your timescales. Sometimes we can get things done a bit quicker and we will always try, but the product is of a complex construction.

Pricing notice: As material prices are regularly changing, these prices are on our website or you can contact us for details

*prices correct at March 2023

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Other Publications

(see website for details).

- 2 year Progress Check Materials

The 2-year Progress Check Practitioner Health Review Resource and the 2-year Progress Check Development wheel. or you can get the 2-year Progress Check pack containing both items

- Birth to five practitioners booklet 'A Development & Learning Journey' covers Birth to Five years
 - Birth to three students booklet 'Helping Little Ones Bloom', covers Birth to three years
 - What is a Good Childrens Centre toolkit
 - Childminder Support Pack
 - Childrens Centre Evaluation Pack contains a lot of items





Early Years Developmentors ™

- **Develop**mentor™ covering Behaviour is a play mat
- **Develop**mentor™ covering Feeding Toddlers is a placemat in two sizes
 - **Develop**mentor™ covering Helping Children Learn is a set of cards with fridge magnet
 - **Develop**mentor™ covering Sleeping Easy is a cube storage box
- **Develop**mentor™ covering Special Playtimes is an A3 scribble/desk pad
- **Develop**mentor™ covering Toilet Learning is a set of cards with plastic holder
- **Develop**mentor[™] covering Oral Care is stand-up resource with mirror There are significant savings on bulk quantities of any of our Developmentors.